Description:

The Idaho State Liquor Dispensary serves the public interest by curtailing the intemperate use of alcohol by regulating and controlling the sale of beverages exceeding 16% alcohol, without stimulating the normal demands of temperate consumers.

Major Functions and Targeted Performance Standard(s) for Each Function:

- 1. Maintain moderate per capita consumption.
 - A. Maintain a low per capita consumption as measured against open liquor states and against other control states. [Per capita consumption (gallons) open states]

	Actual	Results	
2000	2001	2002	2003
1.31	1.32	1.32	1.32
	Projecte	d Results	
2004	2005	2006	2007
1.32	1.32	1.32	1.32

B. Maintain moderate per capita consumption. [Per capita consumption (gallons) - All Control States].

	Actual	Results	
2000	2001	2002	2003
1.10	1.11	1.12	1.12
	Projecte	d Results	'
2004	2005	2006	2007
1.12	1.12	1.12	1.12

C. Maintain moderate per capita consumption. [Per capita consumption (gallons) - Idaho]

	Actual	Results	
2000	2001	2002	2003
1.00	0.97	1.00	1.00
	Projecte	d Results	
2004	2005	2006	2007
1.00	1.00	1.00	1.00

- 2. Provide reasonable selection of products.
 - A. Hold two to four new product listing meetings annually.

	Actual	Results	
2000	2001	2002	2003
2	2	2	2
	Projecte	d Results	•
2004	2005	2006	2007
2	2	2	2

B. List new products commensurate with changes in consumer tastes.

	Actual	Results	
2000	2001	2002	2003
57	44	46	47
	Projecte	d Results	
2004	2005	2006	2007
47	47	47	47

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- 3. Maximize profit distributions to benefit public programs.
 - A. Increase revenues and net income available for distribution to state and local units of government. (Net income millions)

Actual Results				
2000	2001	2002	2003	
\$20.2	\$21.9	\$22.3	\$24.7	
	Projected	l Results		
2004	2005	2006	2007	
\$29.2	\$30.9	\$32.4	\$34.0	

Program Results and Effect:

Intemperate use of spirit beverages is being curtailed, while service and revenues are being maximized.

- 1. Nationally, license (open) state per capita consumption is 32% higher than Idaho's average consumption. Other control state per capita consumption is 12% higher than Idaho's average consumption.
- 2. The product line has changed with consumer demand; 43 new products were added.
- 3. Revenues and net income available for distribution are maximized and are increasing. Record sales of \$78.0 million were posted in 2003, while \$23.3 million was distributed to state and local units of government.